



HE DIDN'T JUST OPEN A DOOR. HE CUT A HOLE IN THE WALL FOR HIMSELF

THE CLIENT

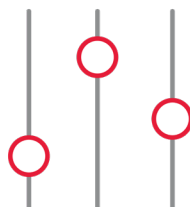
Andrew had been working in executive level Financial Management roles in the city but working locally on the Northern Beaches was the ultimate dream. When he was made redundant he was referred to mme by a client colleague and we worked with him to secure some short term assignments with local employers on the beaches. Senior and executive level finance roles were few and far between.

THE EXPERIENCE

As his long term career partner, mme approached Andrew about a contract for 4-6 weeks in a mid-level finance role with an urban architectural business here on the beaches. Happy to keep himself busy, Andrew agreed to duties and pay well below his skill level. However, by taking the opportunity, he opened more than just a door. Immediately connecting with the CEO, his potential was realised and a position was created for Andrew to remain permanently in a COO position, back at the level he was used to, with the challenge he needed and the commute he'd dreamt of. This position wasn't even a consideration for this business when Andrew joined, but once there, they were able to see the value in his skills and experience, strong cultural fit and that the boss match was well aligned.

CRITICAL SUCCESS FACTORS

By aligning career and lifestyle needs with a like-minded business, Andrew got the challenge and the level he most wanted, the right salary in the location he wanted



As a long term career partner, mme were able to transform a career, finding Andrew a job that would never have been advertised



“Andrew and the CEO were well aligned from the start. Within 4 weeks they had defined a brand new COO role. An absolute win for everyone!”