



## MME SAW BEHIND THE CV, UNLOCKING HIDDEN OPPORTUNITIES

### THE CLIENT

Carl was referred to mme by a friend. He was at a pivotal time of his career and was looking for ways to capitalise on his current skillset whilst continuing his passion for part-time music tutoring. He had limited availability and was being rejected at every application.

### THE EXPERIENCE

mme's consultative style and comprehensive screening process revealed key transferable skills, career goals and the ability to align Carl's values with prospective employers. Knowing the key attributes Carl could offer gave mme confidence to proactively promote his unusual background to local employer contacts. With the complete picture of Carl's personal and employment profile, mme was able to create opportunities leading to successful part-time permanent employment.

### CRITICAL SUCCESS FACTORS

Understanding the person behind the CV and the right job boss and culture match made us 3x more likely to find the right role for Carl.



Opportunities were created via industry connections and company insights established over 20 years on the Northern Beaches.



“Dianne understood & believed in me. She ‘found’ me a job. It was her perseverance and hard work that unlocked the opportunity with my current employer. If it wasn’t for Dianne, I would still be looking for work.” ~ Carl St Jacques