



KEEGAN ADAMS

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keeganadams.com.au

Challis House, Level 7
4 Martin Place Sydney 2000

Capability Statement

About Us





We are committed to finding the right candidates.

We are specialists in the recruitment needs of the financial services industry.

Keegan Adams Recruitment is an Australian boutique recruitment agency that specialises in the financial services industry with particular expertise in the banking & debt markets, investment management, superannuation & wealth and insurance sectors.

Established in 2010, we place a great emphasis on fostering long term relationships with our clients and candidates. As such, many of our relationships span over 15 years.

Our Difference

There are three things that set Keegan Adams apart.



Deep financial services industry expertise

We specialise in banking & lending, insurance, investment management, superannuation, and wealth management, we have wide networks and a deep understanding of how the sectors work.



Strong relationships with clients and candidates

Our values are based on always doing the right thing because we are here for the long-term. The result is long relationships that span career moves and roles.



Expert knowledge of the financial services labour market

By working across sectors, companies and job types, we guide our clients and candidates to find the best outcome and ensure a positive experience for all.



11 years

average experience
of our team



>90%

fill rate of open
vacancies



11,000+

candidates placed
across financial services

Our Solutions

A boutique solution customised to your organisation needs.



Executive Recruitment

We research, identify and engage top-level executives for senior leadership positions.



Permanent Recruitment

We consult with you to find an employee that best suits your business goals and culture.



Temporary Recruitment

We provide same day, one day and long term temporary or fixed term contract recruitment.



Payrolling

We provide payroll service to clients using a highly secure online payroll platform.



Salary Benchmarking

We tailor salary information to your specific industry to ensure it is relevant.



Volume Recruitment

We plan and manage recruitment assessment centres for candidates across a range of skillsets.

Specialisations

Investment Management

Investment Analysis

Institutional Sales

Wholesale Sales

Consultant & Research Relations

Product & Marketing

Operations, Risk & Compliance

Banking & Lending

Corporate & Institutional Banking

Credit Assessment

Loan Operations

Operations

Relationship Management

Risk & Compliance

Insurance

Claims Specialist

Claims Management

Dispute Resolution

Risk Management

Underwriting

Workers Compensation

Wealth Management

COO/GM

Private Wealth Adviser

Relationship Manager

Research Analyst

Associate

Client Service

Superannuation

Portfolio Management

Investment Analysis

Risk Analysis

Transitions & Implementation

Investment Operations & Compliance

Member Services

Corporate Services

Accounting & Finance

Business Support

Facilities & Property Services

HR & Talent Acquisition

Project Management & Change

Sales & Marketing

Recent Hires



Our Values



Our values are at the heart of everything we do

Integrity

Innovation

Accountability

Collaboration

Bravery

Authenticity



Tailored expertise

Our consultants are experts in their fields, often having worked client-side. And while we have proven processes that deliver great results, we tailor our services to meet the specific needs of our clients.



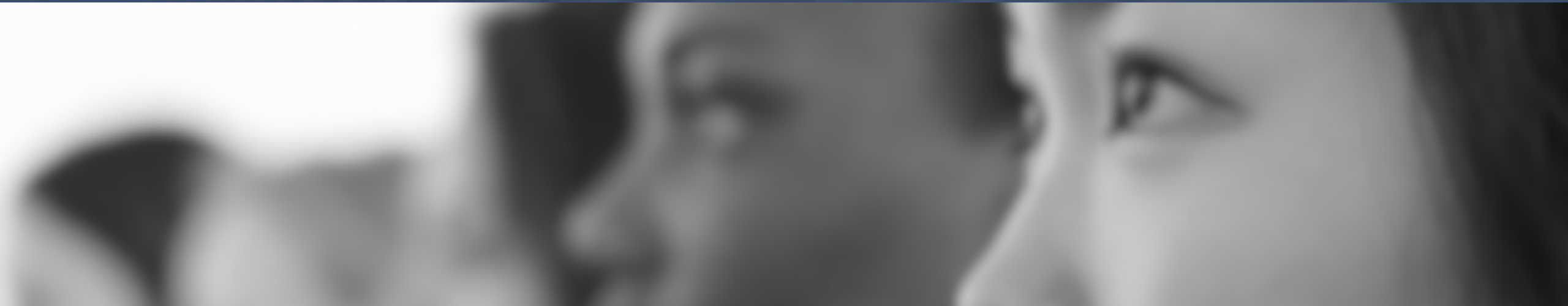
Relationships are core

Careers are built over a life-time and so it makes sense that we prioritise investing in long-term relationships. A consequence of our long-term mindset is that we remain committed to delivering excellence through constant improvement and genuinely caring about delivering a positive experience with us.



Guided by values

Our values guide our decisions, behaviour, and practises. They are a touchstone during times of uncertainty, providing the lens through which we make all decisions. To do what is right not what is easy demands bravery from our team but also frees us to remain true to ourselves and our clients.



Diversity & Inclusion

Keegan Adams is dedicated to providing equal employment opportunities and promoting diversity and inclusion in the workplace for our own staff, temporary contractors, and permanent candidates.

In committing to a diverse and inclusive Australia, we make this pledge: "As an Equal Opportunity Employer, Keegan Adams takes pride in fostering a diverse workforce and does not discriminate against individuals based on disability, race, religion, cultural background or gender.

We welcome applications from a wide diversity of individuals and assure complete confidentiality throughout the application process."

Keegan Adams Recruitment acknowledges and pays respect to the Traditional Custodians and Elders of Australia, past, present and emerging. We would like to acknowledge the Gadigal people, the Traditional Custodians of the land on which we live and work.

We acknowledge that sovereignty was never ceded and that the ongoing effects of colonisation continue to impact First Nations peoples today. Keegan Adams supports the continuation of cultural, spiritual, and educational practices of Aboriginal and Torres Strait Islander peoples.



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Thank you