

Capability Statement

PHONE 02 9216 6700 CONNECT

keeganadams.com.au



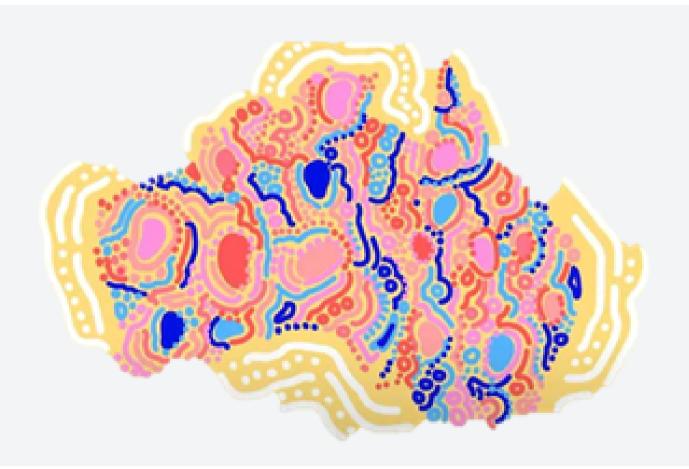




Challis House, Level 7 4 Martin Place Sydney 2000



Acknowledgement of Country



Keegan Adams Recruitment acknowledges and pays respect to the Traditional Custodians and Elders of Australia, past, present and emerging. We would like to acknowledge the Gadigal people, the Traditional Custodians of the land on which we live and work.

We acknowledge that sovereignty was never ceded and that the ongoing effects of colonisation continue to impact First Nations peoples today. Keegan Adams supports the continuation of cultural, spiritual, and educational practices of Aboriginal and Torres Strait Islander peoples.



About Us

We are specialists in the recruitment needs of the financial services industry.



We are committed to finding the right candidates

Keegan Adams Recruitment is an Australian boutique recruitment agency that specialises in the financial services industry with particular expertise in the banking & debt markets, investment management, superannuation & wealth and insurance sectors.

Established in 2010, we place a great emphasis on fostering long term relationships with our clients and candidates. As such, many of our relationships span over 20 years.

4 Martin Place, Sydney, 2000



Our Difference

There are three things that set Keegan Adams apart:

1) Deep financial services industry expertise We specialise in banking & lending, insurance, investment management, superannuation, and wealth management, we have wide networks and a deep understanding of how the sectors work.

- 2) Strong relationships with clients and candidates
 Our values are based on always doing the right thing because we are here
 for the long-term. The result is long relationships that span career moves and roles.
- 3) Expert knowledge of the financial services labour market By working across sectors, companies and job types, we guide our clients and candidates to find the best outcome and ensure a positive experience for all.

11 years average experience

of our team

> 90% fill rate of open vacancies

11,000+ candidates placed across financial services



Our Solutions

A boutique solution customised to your organisation's needs.



Permanent Recruitment

We consult with you to find an employee that best suits your business goals and culture.



Temporary & Contract Recruitment

We provide same day, one day and long term temporary or fixed term contract recruitment.



Executive Recruitment

We create and facilitate recruitment and selection training for hiring managers.



Payrolling

We provide payroll service to clients using a highly secure online payroll platform.



Salary Benchmarking

We tailor salary information to your specific industry to ensure it is relevant.



Bulk Assessment Centre Recruitment

We plan and manage recruitment assessment centres for candidates across a range of skillsets.

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Recent Hires

INVESTMENT OPERATIONS ANALYST

Investment Management

OPERATIONS MANAGER

Business Support

SENIOR COMMERCIAL ANALYST

Wealth Management

INVESTOR SERVICES AND REPORTING ASSOCIATE

Investment Management

HEAD OF COMMUNICATIONS

Marketing

SENIOR COMPLIANCE ANALYST

Financial Markets

INVESTMENT IMPLEMENTATION MANAGER

Investment Management

CLIENT SERVICE MANAGER

Wealth Management

ACCOUNT MANAGER

Business Support

SENIOR PERFORMANCE AND ATTRIBUTION ANALYST

Investment Management

TRANSACTION MONITORING

Banking

ESG MANAGER

Superannuation

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Specialisations

INVESTMENT MANAGEMENT

- General Manager
- Investment & Fund Operations
- Investment Analyst
- Institutional Distribution
- Product
- Marketing

WEALTH MANAGEMENT

- Associate Advisor
- COO
- ESG
- Relationship Manager
- Private Wealth Advisor
- Research Analyst

BANKING & LENDING

- Corporate & Institutional Banking
- Credit Assessment
- Loan Operations
- Operations
- Relationship Management
- Risk & Compliance

SUPERANNUATION

- Member Services
- Investment Analysis
- Investment Operations
- Portfolio Management
- Risk Analysis
- Transitions & Implementations

INSURANCE

- Claims Specialist
- Claims Management
- Dispute Resolution
- Risk Management
- Underwriting
- Workers Compensation

CORPORATE SERVICES

- Accounting & Finance
- Business Support
- Facilities & Property Services
- HR & Talent Acquisition
- Project Management & Change
- Sales & Marketing

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Our Values

Our values are at the heart of everything we do

Integrity

Innovation

Accountability

Collaboration

Bravery

Authenticity



Tailored expertise

Our consultants are experts in their fields, often having worked client-side. And while we have proven processes that deliver great results, we never take a cookie-cutter approach because the best results come from making space for innovation.



Relationships are core

Careers are built over a life-time and so it makes sense that we prioritise investing in long-term relationships. A consequence of our long-term mindset is that we remain committed to delivering excellence through constant improvement and genuinely caring about delivering a positive experience with us.



Guided by values

Our values guide our decisions, behaviour, and practises. They are a touchstone during times of uncertainty, providing the lens through which we make all decisions. To do what is right not what is easy demands bravery from our team but also frees us to remain true to ourselves and our clients.

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Diversity & Inclusion



Keegan Adams is dedicated to providing equal employment opportunities and promoting diversity and inclusion in the workplace for our own staff, temporary contractors, and permanent candidates.

In committing to a diverse and inclusive Australia, we make this pledge: "As an Equal Opportunity Employer, Keegan Adams takes pride in fostering a diverse workforce and does not discriminate against individuals based on disability, race, religion, cultural background or gender.

We welcome applications from a wide diversity of individuals and assure complete confidentiality throughout the application process."



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