

The Edge Rotational Development Program

Who are we?

EBM Insurance & Risk (EBM) was established in 1975 on the simple premise that insurance is complex and requires honest and concise interpretation and is delivered professionally and personally.

Founded in Western Australia, EBM is proud to be locally owned and operated with all shareholders active in the business. Our head office is located in West Perth and we have major offices in Melbourne, Sydney, and the Gold Coast, along with four regional branches in Western Australia. Today, over 10,000 businesses and individuals entrust EBM to deliver innovative insurance broking solutions.

About our program

- The Edge Rotational Development Program provides participants with a variety of on-the-job learning and development opportunities across a range of business areas within EBM.
- The program duration is 12 months and during this time participants will have the opportunity to do a deep dive into the workings of insurance broking and risk management.
- Program participants are full-time employees from Day 1.



Who are we looking for?

We understand that talent comes in many forms, so we encourage applications from people with varied backgrounds. This includes school leavers, university and TAFE graduates, those nearing graduation, or anyone who has a keen interest in learning more about insurance broking.

Program applicants are accepted year-round.

How does the Program work?

As a participant in the program, you will work closely with our experienced and knowledgeable Insurance Broking team.
You will learn about a variety of foundational insurance broking topics including:

- insurance policy development and comparisons
- · claims handling for our clients
- insurance policy market research & renewals
- how to nurture new business development opportunities.

During the rotation, participants also spend time with our CoverLink, and Injury Management teams, along with a variety of specialised business areas including – Broking Services, Human Resources, Marketing & Communications, and Compliance & Risk.

The amount of time you spend with each department area will vary depending upon the needs of the business when you begin your rotation. Other factors, including your interests and areas of expertise, are also considered. Our goal is to tailor the rotational development program experience specifically to suit your strengths, while also meeting EBM's business area needs.



Training, tools and resources

EBM is committed to providing participants with the tools and resources to ensure they have the knowledge, skills and competencies required to effectively perform across all areas of the program. Training will include a mix of in-person, online and on-the-job modules and will also include specific training on document management, Customer Relationship Management and the suite of Microsoft programs.

This will assist with building industry knowledge as well as understanding EBM's procedures and obligations as a financial services provider.

From which office does the program operate?

The Edge Rotational Development Program is primarily run out of our head office located in West Perth, WA.

Sound like you?

Send us your details and we'll do the rest.

If you have an interest in insurance broking and risk management, please forward your current resume and a covering letter outlining your interest in the program to:

Human Resources

EBM Insurance & Risk hr@ebm.com.au